

Repair Costs Reduced by 80% After Switching to Smith Equipment.

"Since Gulf Copper Dry Dock & Rig Repair switched to Smith Equipment cutting torches with the lifetime warranty, we have cut our cost of repairs by 80% per year. In our first year with Smith, repair costs were only about \$1,000 compared with \$6,000 to \$7,000 annually with our previous supplier."

- George H. Springer, Purchasing Manager



Gas Manifold and Automatic Changeover Systems in standard and custom configurations



Smith Regulators...
Rugged construction
for long life
and accuracy



Smith Specialty Gas Regulators

Specialty Gas regulators must be manufactured to be compatible with the specified gas, the required purity level, the needed delivery pressure, and the appropriate gas fittings. The result is that most specialty gas regulator orders are custom. Smith offers 24-hour shipping on over 10,000 possible configurations, which is unmatched in the industry.



Smith Equipment is an Illinois Tool Works company. Other ITW welding companies include.....

HOBART BROTHERS

WELDCRAFT

BERNARD



Smith Equipment
1-605-882-3200

www.smithequipment.com

Form# 5196

SIX REASONS TO CHOOSE...



SMITH
EQUIPMENT
Gas Apparatus

Reason #1 MADE IN THE USA! WHY IS THAT IMPORTANT?



Smith has been manufacturing oxy-fuel cutting, welding, and heating equipment exclusively in the USA since 1917. Our manufacturing operations are just steps away from our top management, our product designers, and our customer service representatives.

- The result internally is a culture of quality and customer service.
- Smith employees have a strong work ethic and take personal responsibility for product quality.
- For customers it means products that work out of the box and keep earning profits for years to come.
- It means same day shipping on most orders and even next morning delivery, when that's what it takes to keep our customers running. It is a level of service that our competitors simply cannot match.*
- And, many of our customers enjoy knowing that a purchase of Smith Equipment products keeps manufacturing jobs right here at home.

*Other major manufacturers of oxy-fuel equipment have taken their manufacturing out of the United States. The result is that both quality and delivery standards are hard to maintain, and product returns and out-of-stocks are common.

Our distributors like doing business with Smith Equipment...

"Smith Equipment is one of our most reliable suppliers. In a recent review we found that out of over 2600 line items ordered from Smith Equipment, there were only 4 errors."

- S.J. Smith Welding Supply

Reason #2 ENGINEERED FOR SAFETY!

Almost 400 fires are reported each year in the United States that can be directly attributed to oxy-fuel cutting and welding equipment. In some cases the equipment fails. In other cases operators misuse the equipment. Human injury, death, and property damage result. **Smith torches are engineered to reduce fire and explosion risks and operator error.** An exclusive design incorporates a flashback arrestor in the torch head. Unlike major competitors' torches, Smith torches also mix fuel and oxygen right in the torch tip. That way the effects of flashback and burnback are limited to the cutting tip, where the risks of fire and explosion are minimal. We call these two engineered safety features **Dual Guard™**. And, only Smith has it!



Reason #3 OUR COMPLETE PRODUCT LINE!



Smith Equipment offers a full line of high quality oxy-fuel cutting, welding, brazing, heating, and gas regulation equipment. From the most demanding industrial uses to the most delicate jewelry-making Smith makes torches perfectly suited to the job.

Tell your welding distributor the types and thicknesses of metals you cut, braze, weld, or heat and the gases you use. They will recommend quality Smith products that will last and last.

WHO BUYS SMITH EQUIPMENT

Smith customers take pride in their tools. They are farmers, ranchers, maintenance and repair shops, and professional tradesmen who demand the best. Our customers also are industrial users who realize that savings on repairs and consumables make Smith torches a value leader. Smith customers buy for the long haul.

Reason #4 SUPERIOR CUTTING TIP PERFORMANCE!

- Smith cutting tips are designed with soft Graf-Tite® seats that won't damage if dropped or banged around on the job. This means lower tip replacement costs. Other manufacturers' cutting tips use machined metal seats that are highly susceptible to handling damage.
- Convenient slip-in hand tighten design reduces non-productive labor time.
- Exclusive in-tip gas mixing resists flashback.
- Wide variety of tips to match the job.



Reason #5 LIFETIME WARRANTY!



Smith is so confident in the rugged design and quality manufacturing of our torches that we offer a **Lifetime Warranty**. Smith will repair or replace any Lifetime torch handle, cutting attachment, or cutting torch that needs repair resulting from normal wear and tear or from defects in material or workmanship for as long as you own the torch. **It is the longest and strongest warranty in the business.** See your distributor for details.

*Tough-Cut series torches are covered by a three-year limited warranty.

Reason #6 VALUE!

Customers consider Smith Products a bargain! For some products Smith is often priced less than competitors' comparable products. For other products it may appear that Smith costs more, but if you take into consideration superior product quality, typically lower consumables costs, **Smith lifetime warranties**, and easy to reach real person customer service, our current customers consider Smith products a bargain.

